

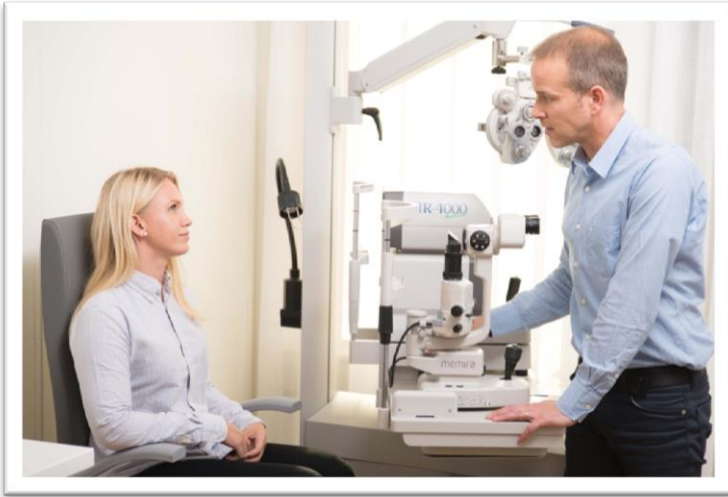
Content

- The mobile Memira
- Why a mobile refractive platform
- Fears and success factors
- Results
- Schwind Concept Study

Memira as a Group

- Nordic market leader
- Experience from nearly 30 years of refractive surgery
- Refractive surgery focus
- Collective experience from over 400 000 eye operations

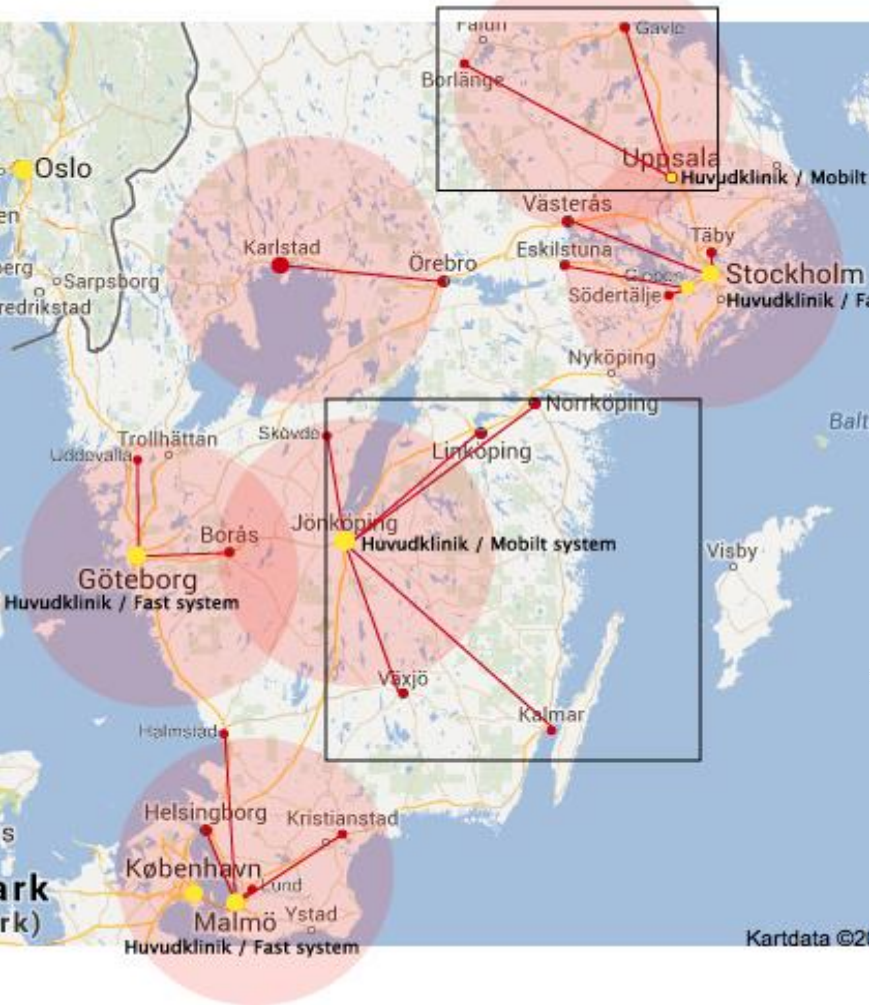
Close to 50 clinics in the Nordics



- 29 clinics in Sweden
- 11 clinics in Norway
- 6 clinics in Denmark
- 2 clinics in Finland



The Mobile Memira



Transport ready

WHY – a mobile platform

Cost Benefits

- Allow your business to grow, without new and heavy investments in technology
- Increase your total treated volume, by introducing treatments to places without current competition
- Reduce your run service costs, by decreasing the amount of systems needed



Flexibility and redundancy

- Allows you to plan for overlapping usage, creating redundancy/ backup solutions within minutes.
- Allows you to perform Laser treatments, RLE, Cataracts, Inlays in the same operational area, by moving the lasers in and out
- Non or little adaption of current buildings, due to equipment fit to common standards
- Bring the treatments to the people, treat locally

Fears and success factors



- **Can an Excimer laser be moved, and sustain high quality results?**

Yes it can!



- **Success factors**
 - A platform, designed to be mobile
 - Easy to check, easy to correct
 - Staff competence
 - Makers support
 - Logistical tools, adapted to the need



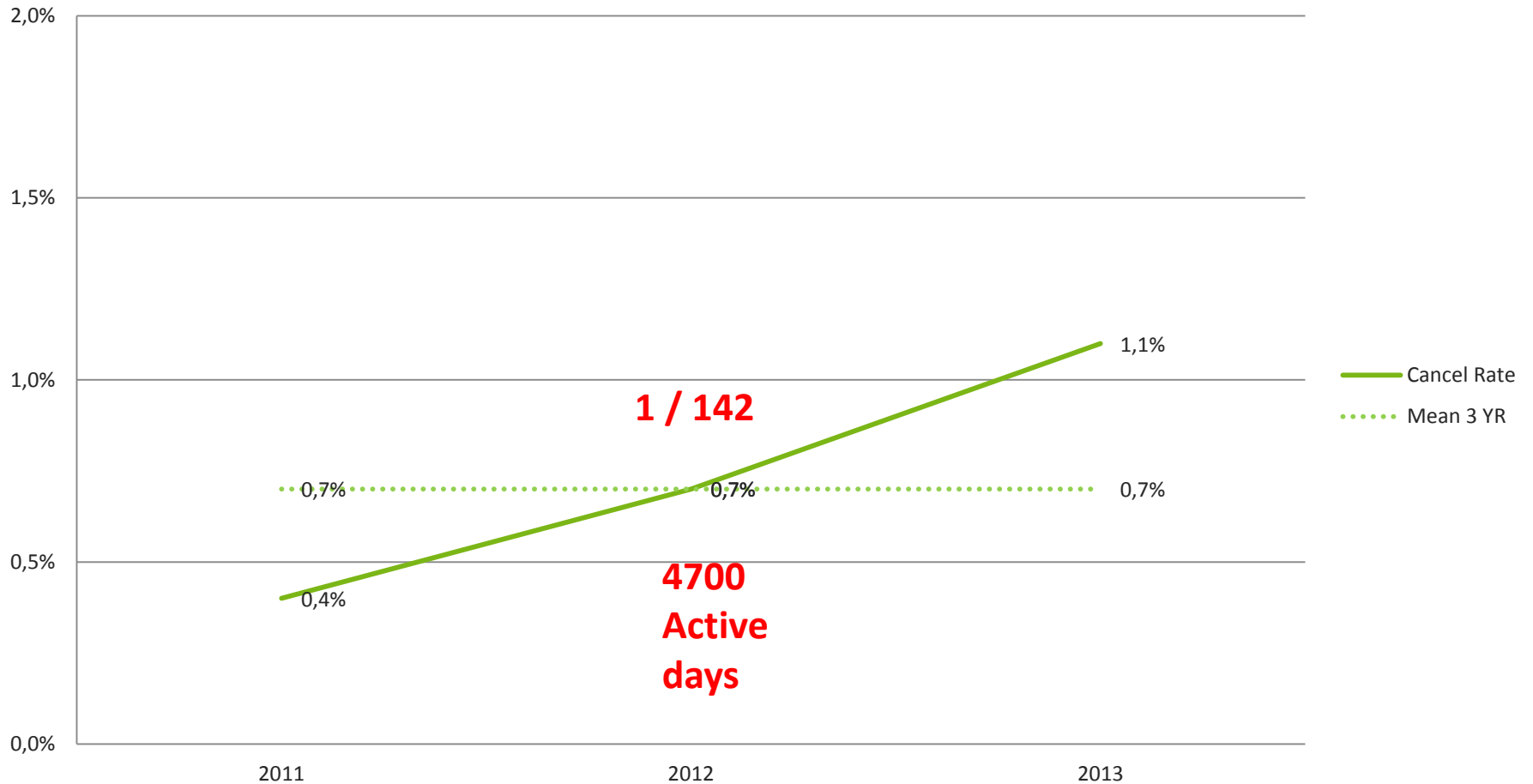
Clinical results

	Stationary	Mobile
Period	3-months post exam Q1,Q2 2013	3-months post exam Q1,Q2 2013
Number of clinics	1	3
Eyes	140	160
Method	FS LASIK (71%), LASEK (29%)	FS LASIK (63%), LASEK (37%)
Average SE PreOp	-3.21	-2.97
Min SE PreOp	-9.38	-9.25
Max SE PreOp	2.25	2.13
SE within +/- 0.50D	94%	95%

SE= Spherical Equivalent

Cancellation Rate

Mobile Platforms



Schwind Concept Study

The quick.
The light.
The flexible.



Specification Mobile Laser

Specifications		
Measurements (WxLxH)	71,4 x 152,2 x 129,5 cm	
Weight	210 kg	
Mobility	4 steering rollers	
Laser Spot parameter	Spot size as AMARIS	
Laser Frequency	500 Hz	
Eye Tracker	1050 Hz, < 2ms Latency, 5D, Option 6D	
Software and OS	Windows 8	
Microscope	Stereopsis < 8°	
Changer	3-fold, motor driven	
Tube	Swiveling Tube	
Particle Aspiration	Suction and blowing	

The Concept



SCHWIND
eye-tech-solutions

memira
ögonkliniker

Thank you for your attention